



SHUTTERSECURE
CANNABIS

LAYERS OF PROTECTION

UNDERSTANDING THE “LAYERS OF PROTECTION” FOR RETAIL BURGLARY PROTECTION

TIME is the enemy of a burglar

Burglars want in and out in 3 minutes or less. The more time required increases the burglar's risk of capture. The more their risk, the less likely they will even attempt a break-in. A T-Mobile store in Atlanta suffered 28 break-ins in a 2-year period, as the city wasn't allowing security shutters. Finally, ShutterSecure Cannabis' parent company QMI, installed storefront security shutters on that T-Mobile 8 years ago now, and not a single attempted burglary since.

Alarms alone don't stop burglaries

Burglars expect alarms, and they provide very little fear of capture, as an alarm alone does not impede the access to the store merchandise. What an alarm does provide, however, is a “stopwatch.” Once a burglar commits to breaking the glass and setting off the alarm, that 3-minute stop clock starts. Without the alarm, the burglars have unlimited time to attack the high-security shutters, and could eventually succeed. No physical security protection will work without time limits.

Video cameras capture images of people with hoodies and masks

A significant portion of state-mandated cannabis security requirements are focused around cameras. Cameras connected to Artificial Intelligence (AI) is an excellent tool to monitor/catch internal theft; but, cameras alone are not a deterrent to burglars who will conceal their identity. In rare cases, cameras may help in a prosecution of the offender, but almost never are they protecting against product losses.

DOORS ARE YOUR WEAKEST LINK

A dispensary in Denver had bars fixed to all the windows and doors. But, burglars pried open the door 3 times in a two-week period and wiped out the store each time. ShutterSecure Cannabis installed security shutters for the front double-door entry nearly two years ago and there has not been a break-in since. The bars will still be effective to protect the windows-but bars send the wrong message to a retail customer base.

STORE-FRONT PROTECTION

Typically ShutterSecure Cannabis mounts the security shutters on the inside of the storefront-WHY?

If mounted on the exterior (*which can still be done if so desired*), a burglar team has unlimited time without the alarm sounding to try to breach the shutters or use a tow vehicle to remove exterior mounted shutters. With interior, the glass is sacrificial, but starts that “clock” to increase the burglar risk; which in turn, reduces the dispensary risk.





SHUTTERSECURE
CANNABIS

LAYERS OF PROTECTION

Front doors swing out, thus shutters need to be on the inside due to fire/egress codes.

Landlord issues are rare with interior shutters, as the building aesthetics are unchanged-especially with the use of the perforated vision shutters.

Some state laws require 100% vision blockage into the store, or can you utilize perforated "vision" protection to enable all-night-long merchandising.

MID-STORE LAYER

Should a burglar gain entry into the store, the next layer is secured merchandise on the retail floor. For cannabis, many dispensaries move merchandise into a safe every night, and then return the product to the shelves the next morning-taking several hours extra to open and close the dispensary. One of our partners in Portland had motorized security shutters installed around the perimeter of the store, thus with the push of a remote control button, 7 shutters drop into place in 9 seconds to secure the merchandise - saving them nearly 7 man-hours per day in labor time. And, the merchandise doesn't get tattered from continuous relocation. **This labor savings alone more than pays for the security shutters.**



Burglars typically inspect a location prior to the break-in. If they witness these additional mid-store security elements, they are often going to search out a less hardened store to attack. Once again, time is the enemy of a burglar and the more layers of security we can employ, the greater odds of never even getting an attempt.



SHUTTERSECURE
CANNABIS

LAYERS OF PROTECTION

INVENTORY ROOM LAYER

Internal theft can be controlled by limiting access to mass quantities of products typically located near the back door.

External theft can be deterred by greatly increasing the time to access inventory rooms if a perimeter entry is breached (*this could also include burglar access through the roof*). Video footage showed a burglary attack where two men disabled the alarm system and spent 70 minutes trying to hit and pry off the inventory room shutter. While the shutter in this case had to be replaced, it never was breached-saving \$50,000 in inventory. Note it is also important to add expanded metal or plywood into the wall system on 4 sides of your inventory room, as entry through the wall will be easier than through the ShutterSecure security shutter.

CUSTOMIZED SOLUTIONS

All shutters are custom-fabricated to the 1/8". If you have an area to secure not referenced in this piece, please send us a photo or two and we can see what solutions are possible for you.

BURGLARY STATS - 1 IN 2 CANNABIS DISPENSARIES GET ROBBED OR BURGLARIZED (UNIV OF PA STUDY-2015)

Average Burglary Loss



Cannabis
\$20,000-
\$50,000
Loss



Bank
\$7,500
Loss



Convenience
Store
\$789
Loss

Proven protection by  **QMI**

 information@shuttersecure.us

 1-800-446-2500

 ShutterSecure.us